



Your Partner for success in India



-  Stratégie
-  Développement
-  Implantation
-  Investissement

Solutions to our customers

Strategic services for every step of internationalization

4

PILLARS TO
INTERNATIONAL
EXPANSION

Design
international growth

Expand
sales & distribution

Manage
In-country operations

Maximize
market leadership



STRATEGIZE

/ Global Growth Strategy

- 360° international review
- Growth opportunities & market prioritization
- Financing & operational road map

/ Strategic Advisor

- Board membership
- Organization setup & development
- International expansion engagement & monitoring



EXPAND

/ Market Entry

- Market potential, feasibility
- Competitor analysis & revenue projection
- Entry & growth strategy

/ Market Expansion

- Partner search, strategic alliances and Joint-venture
- Business restructuring & Optimization
- Interim support & BD program



SET UP

/ Global HR solution

- International executive recruitment (locally & globally)
- Visa, payroll services & HR advisory
- International hosting solutions

/ Subsidiary Management

- Company formation, local domiciliation
- Directorship, legal compliance
- Accounting, payroll, and tax
- Supply chain & distribution platform



INVEST

/ Cross-Border Acquisition

- Identification of M&A targets
- Due diligence & negotiation
- Post-acquisition integration & steering support

/ Manufacturing Investment

- Site selection for foreign companies
- Operating costs, government & states incentives
- Project Management (construction)

Maier Vidorno Altios: Key Figures for India

A proven track record of success in India



200+

Foreign Subsidiaries administered



1,000+

Payroll/Employee-Life Cycle Management



1000+

Imports per year



30,000+

Sales Transactions per year



€ 100 Mio

Sales Volume Processed per year

YOUR PARTNER FOR INDIA, ACROSS INDIA

Gurgaon New Delhi
 Mumbai Pune
 Bangalore Chennai

1,500

International companies served

INDIA-CENTRIC FOCUS

21

Years of continuous growth

COMMERCIAL MINDSET

200

Bicultural experts

EXPERIENCED

5

Offices across India

INTEGRATED



700+

Market assessments completed in a wide range of sectors



900+

Partners identified & checked: distributors, JV, acquisitions



1000+

International C-level & Country Managers Recruited



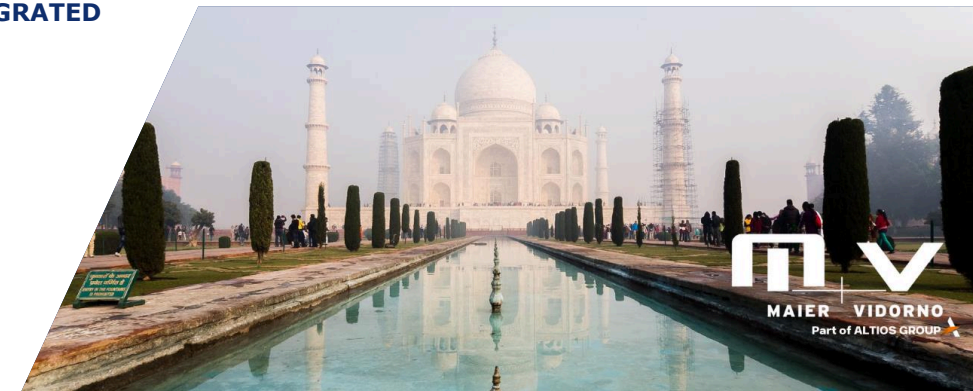
350+

Legal entities incorporated & administered



20

Cross-Border investments



What We Do

KEY SERVICES

/ **Market Entry**

Market Information & Business Planning

Market Research, Business Strategy Consulting

Partner Search

Supplier identification, Distributor search, Joint Venture partner, Acquisition target

Executive Search

Hire the right people to work for you

Market Development Service

Dedicated Sales, Business Development and Service Managers employed by MV-Altios

Company Formation

Incorporation, Licensing and Registration



What We Do

KEY SERVICES

/ Operations

Accounting, Tax, Payroll & Legal Compliance

Professional bookkeeping & compliance with complete transparency

Distribution Platform

Import, order processing, shipment & storage



What We Do

KEY SERVICES

/ Performance Improvement

Human Resources

Developing, reorganizing, implementing HR processes & Solutions

Corporate Restructuring

Making businesses profitable, implementing practical solutions

External Expert




Interim Management, Board Membership



Our customers focus on their product – we do the rest





Country Head

Developing Business

| | |
|------------|---|
| Sales / BD |  |
| Marketing |  |
| Service |  |
| E-Commerce |  |







Finance/Administration

| | |
|--------------------------|---|
| Personal - HR |  |
| Accounting / Bookkeeping |  |
| Audit / Legal Compliance |  |
| General Administration |  |



Supply Chain/Logistics

| | |
|--------------------------------|---|
| Import Management / Processing |  |
| Warehousing |  |
| Domestic Transport |  |
| Order Processing |  |

Who we are

KEY MANAGEMENT PROFILES



Klaus MAIER
Managing Partner



Praveen SINGHAL
Corporate Services



Madhav RAINA-THAPAN
Market Development Services



Anuradha SARANGI
Business Development



Rüdiger SCHRÖDER
Sourcing & Interim Advice



Shashank VERMA
Supply Chain Operations



Suhasini SHARMA
Customer Relationship
Management



Samriti PARASHAR
Executive Search &
Recruitment



Vipulansh SHARMA
International Business
Advice



Dhruv THAKUR
Legal & Compliance

Some of our India Customers



